



PREFERRED VENDORS FOR TNAHSA MEMBERSHIP

EMPLOYEE BENEFITS -- VALIC

- ◆ Retirement Products
- ◆ Contact Person: **Chris Ervin # 615-365-7413**

EMPLOYEE SCREENING – IGI EMPLOYEE SCREENING

- ◆ Contact person: **Mary Jo Dreher #662-742-3316**

EQUIPMENT/ ASSET MANAGEMENT --- GALE SMITH + COMPANY

- ◆ Reduction of over 20% in Maintenance costs
- ◆ Reporting of expenditures monitors effectiveness of equipment
- ◆ Contact person: **Todd Batson #615-377-5168**

GROUP PURCHASING – HSCA/MEDASSETS

- ◆ Contact person: **Lisa Stansfield #615-794-8637**

HUMAN RESOURCE MANAGEMENT -- SESCO

- ◆ Personnel Policies and Employee Handbooks
- ◆ Employment Compliance Services
- ◆ Employee Relations Services
- ◆ Contact person: **Dr. J.W.R. Lawson, II #423-764-4127**

INSURANCE PRODUCTS – WILLIS

- ◆ Workers Compensation
- ◆ Contact person: **Chris Meadows #615-872-3763**

OUTPLACEMENT SERVICES – RUSSELL, MONTGOMERY & ASSOCIATES

- ◆ Executive outplacement services
- ◆ Executive coaching
- ◆ Contact person: **Dennis Russell #615-377-9603**

TELECOMMUNICATIONS -- BTI, INC.

- ◆ Excellent service record
- ◆ Extremely competitive pricing
- ◆ All telecommunications applications(voice, data, etc.)
- ◆ Contact person: **Fran Petrella #865-558-8000**

UTILITY COSTS AUDITING – UTILITY REDUCTION SPECIALISTS, INC.

- ◆ Audits telecommunications, gas, and electricity bills
- ◆ Historic cost reductions average over \$25,000 per year
- ◆ Over 80% of audits produce savings
- ◆ Contingency based fees mean no risk for the institution
- ◆ Contact person: **Steven Mann #336-766-7109 or Ken Burkel #800-215-2364**

If you have any questions about these vendors or their services, please contact Wes Reade of THA Solutions Group or Carrie Ermshar of TNAHSA at 1-800-258-9541.